



AES  
EXCLUSIVE



2026

# THE TN ADVANTAGE PROGRAM

## [WHAT]

Best *In-Season* Lock's + Special *Extra Off-Season* Discounts

## [HOW]

Participate at Buy-in Levels (*2-5 units or 6+*)

## [EARN]

Extra 4% Discount on Every Unit Purchased (*for duration of the program*)

## [BONUS]

Get Rebate by Exceeding Prior Year Purchases\*



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## 2026 TN ADVANTAGE PROGRAM

INTERNAL CODE: PROPEADV

**Dates:**

Initial order must be placed between **4/4 - 4/30**  
May continue to buy at extra discount thru **8/31**

**To Qualify:**

Min. Purchase 2 qty of units (can mix models)

**You Get [NOW]:**

+4% Extra Discount on the Order (TN units and accs.)  
35% Season Lock (if order of 2-5 qty units)  
37% Season Lock (if order of 6+ qty units)

**Starts Shipping in:**

April 2026 (at AES discretion)

**Pricing:**

Product purchased via this program will be billed at new/latest pricing.

**Ext. Payment Terms:**

Orders of 6+ units get 90 days (from order date)



**You Get [LATER\*]**

Earn 3% back *if\** you beat prior year purchases by 20% (April thru August PY vs. CY)  
If qualify, rebate will be paid in October (as credit to your companies account)

**Additional Program Notes:**

Keep purchasing throughout the program duration to receive extra discount - Must continue to meet unit qty min  
Season Lock is achieved/set by single order - Can't combine to meet lock min requirement  
(ie. a 6+ unit purchase is required on (1) order to lock at 37% for remainder of the calendar year)

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|                           |                       |
|---------------------------|-----------------------|
| Customer Name: _____      | AES-Customer #: _____ |
| Customer Location: _____  | Customer PO#: _____   |
| Customer Email: _____     | Ship Via: _____       |
| Customer Signature: _____ | Date: _____           |
| AES Sales Rep: _____      | Date: _____           |

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**Unit Purchase Example (\*pre-increase)**

x6 Qty of TN20 (PED)  
Retail \$11,994  
Normal Cost (37%) \$7,556  
Special Cost (37% + 4%) \$7,254

**Savings of \$302**

**Rebate Example**

2025 (Apr-Aug) Purchases \$10K  
2026 (Apr-Aug) Purchases \$12K  
 $(12,000 - 10,000) / 10,000 = 20\%$

\*this meets requirements for 20%+ increase (Apr-Aug) to qualify for 3% rebate

\$12,000 \* 0.03 **\$360 Rebate**