



AES
EXCLUSIVE



2026

THE TN ADVANTAGE PROGRAM

[WHAT]

Best *In-Season* Lock's + Special *Extra Off-Season* Discounts

[HOW]

Participate at Buy-in Levels (*2-5 units or 6+*)

[EARN]

Extra 4% Discount on Every Unit Purchased (*for duration of the program*)

[BONUS]

Get Rebate by Exceeding Prior Year Purchases*





Dates:

Initial order must be placed between **4/4 - 4/30**
 May continue to buy at extra discount thru **8/31**

To Qualify:

Min. Purchase 2 qty of units (can mix models)

You Get [NOW]:

+4% Extra Discount on the Order (TN units and accs.)
 35% Season Lock (if order of 2-5 qty units)
 37% Season Lock (if order of 6+ qty units)

Starts Shipping in:

April 2026 (at AES discretion)

Pricing:

Product purchased via this program will be billed at new pricing (4/4 effective)

Ext. Payment Terms:

Orders of 6+ units get 90 days (from order date)



You Get [LATER*]

Earn 3% back *if** you beat prior year purchases by 20% (April thru August PY vs. CY)
 If qualify, rebate will be paid in October (as credit to your companies account)

Additional Program Notes:

Keep purchasing throughout the program duration to receive extra discount - Must continue to meet unit qty min
 Season Lock is achieved/set by single order - Can't combine to meet lock min requirement
 (ie. a 6+ unit purchase is required on (1) order to lock at 37% for remainder of the calendar year)

Customer Name: _____

AES-Customer #: _____

Customer Location: _____

Customer PO#: _____

Customer Email: _____

Ship Via: _____

Customer Signature: _____

Date: _____

AES Sales Rep: _____

Date: _____

Unit Purchase Example (*pre-increase)

x6 Qty of TN20 (PED)
 Retail \$11,994
 Normal Cost (37%) \$7,556
 Special Cost (37% + 4%) \$7,254

Savings of \$302

Rebate Example

2025 (Apr-Aug) Purchases \$10K
 2026 (Apr-Aug) Purchases \$12K
 (12,000-10,000) / 10,000 = 20%

*this meets requirements for 20%+ increase (Apr-Aug) to qualify for 3% rebate

\$12,000 * 0.03 **\$360 Rebate**